



AutoQuotes

from  revalize

# REVALIZE UNIVERSITY COURSE CATALOG

**Product: AutoQuotes**

***Schedule for Year 2023 - Quarter 3 and Quarter 4***

*The Revalize Training Team hosts live and instructor-led courses that provide an in-depth demonstration of the features and tools within the AutoQuotes application. These AutoQuotes Training Classes will prepare users to manage projects successfully and efficiently!\**

*\*Prices are as of June 1, 2023.*

*\*Please contact us at [training@revalizesoftware.com](mailto:training@revalizesoftware.com) for other combined training packages and quotations, including private group and onsite training.*



Revalize Training Team



[training@revalizesoftware.com](mailto:training@revalizesoftware.com)

## VIRTUAL PRIVATE CLASS

hours vary | Instructor-Led | starting at \$500+

## ON-SITE PRIVATE CLASS

2 days | Instructor-Led | starting at \$1720 per day

Available for up to 4 attendees, fees applicable for additional attendees.

More information on the topics covered are listed below. Flexible schedule coordinated with the instructor.

Please contact us for quotation and scheduling at [training@revalizesoftware.com](mailto:training@revalizesoftware.com)

## VIRTUAL SCHEDULED CLASSES

Instructor-Led | for pricing, see below

### AQ CPQ Admin Training

1-Hour | Instructor-Led | \$125 per person

- AQ CPQ software navigation
- Familiarity with Project and Catalog Listings
- Manage User Accounts and Access
- Create, Generate, and Send Standard & Detailed Reports
- Importing and exporting
- Manage Companywide Defaults and Settings

DATE	TIME (US EASTERN)
WED. JULY 12, 2023	1:00 PM – 2:00 PM
THURS. AUG 3, 2023	10:00 AM – 11:00 AM
THURS. AUG 31, 2023	1:00 PM – 2:00 PM
THURS. SEPT 28, 2023	10:00 AM – 11:00 AM
THURS. OCT 26, 2023	1:00 PM – 2:00 PM
THURS. NOV 30, 2023	10:00 AM – 11:00 AM
THURS. DEC 21, 2023	2:00 PM – 3:00 PM

### AQ CPQ Advanced Training

2-Hour | Instructor-Led | \$175 per person

- AQ CPQ software navigation
- Familiarity with Project and Catalog Listings
- Manage User Accounts and Access
- Create, Generate, and Send Standard & Detailed Reports
- Importing and exporting
- Manage Companywide Defaults and Settings

DATE	TIME (US EASTERN)
TUE. JULY 11, 2023	1:00 PM – 3:00 PM
TUE. AUG 1, 2023	10:00 AM – 12:00 PM
TUE. AUG 29, 2023	1:00 PM – 3:00 PM
TUE. SEPT 26, 2023	10:00 AM – 12:00 PM
TUE. OCT 24, 2023	1:00 PM – 3:00 PM
TUE. NOV 28, 2023	10:00 AM – 12:00 PM
TUE. DEC 19, 2023	1:00 PM – 3:00 PM

### AQ CPQ Basic Training

1.5-Hour | Instructor-Led | \$125 per person

- Navigate AQ CPQ software
- Add, Review, and Edit Projects
- Navigate Product Listings in AQ Catalog
- Manage Standard Reports and Quotes
- Navigate Spreadsheets

DATE	TIME (US EASTERN)
TUE. JULY 25, 2023	10:00 AM – 11:30 AM
TUE. AUG 22, 2023	1:00 PM – 2:30 PM
TUE. SEPT 19, 2023	10:00 AM – 11:30 AM
TUE. OCT 17, 2023	1:00 PM – 2:30 PM
TUE. NOV 14, 2023	10:00 AM – 11:30 AM
TUE. DEC 12, 2023	1:00 PM – 2:30 PM

## AQ Design Solutions: Revit Plug-In

### 1-Hour | Instructor-Led | \$125 per person

- Revit/AQ Integration
- Automating Processes using Parameter Tool
- AQ CPQ Project Integration
- Accessing Accurate Manufacturer Content

DATE	TIME (US EASTERN)
WED. JULY 26, 2023	10:00 AM – 11:00 AM
THURS. AUG 24, 2023	1:00 PM – 2:00 PM
THURS. SEPT 21, 2023	1:00 PM – 2:00 PM
TUE. OCT 19, 2023	1:00 PM – 2:00 PM
TUE. NOV 16, 2023	10:00 AM – 11:00 AM
THURS. DEC 14, 2023	1:00 PM – 2:00 PM

## AQ CPQ Products API Training

### 1-Hour | Instructor-Led | \$125 per person

- Minimize Data Management Process
- Keep Data Uniform Across Internal and External Channels
- Format Requests in JSON Formatting
- Distinguish Response Codes

DATE	TIME (US EASTERN)
TUE. AUG 8, 2023	10:00 AM – 11:00 AM
TUE. OCT 3, 2023	1:00 PM – 2:00 PM
THURS. DEC 7, 2023	10:00 AM – 11:00 AM

## AQ CPQ Projects API Training

### 1-Hour | Instructor-Led | \$125 per person

- Access with Quick, Secure, and Direct Integration with your Existing ERP and CRM Systems
- Manage Data in a Secure Environment
- Access Project Data for use in ERP and CRM Software

DATE	TIME (US EASTERN)
TUE. AUG 8, 2023	1:00 PM – 2:00 PM
TUE. OCT 3, 2023	10:00 AM – 11:00 AM
THURS. DEC 7, 2023	2:00 PM – 3:00 PM

## AQ CPQ Enterprise Edition Training

### 1-Hour | Instructor-Led | \$125 per person

- Create Projects, and Sync Customers from AQ-CPQ directly from Salesforce and other Integrated CRM System
- Keep Customer, Project, and Opportunity Statuses always up to date
- Manage Customer Information with ease

DATE	TIME (US EASTERN)
TUE. JULY 18, 2023	1:00 PM – 2:00 PM
TUE. SEPT 5, 2023	10:00 AM – 11:00 AM
TUE. OCT 31, 2023	1:00 PM – 2:00 PM

## AQ Pay and Payment Terms Training

### 1-Hour | Instructor-Led | \$125 per person

- Navigate AQ CPQ software
- Define and Communicate Payment Terms to Clients
- Track and Collect Payments
- Basic Reporting

DATE	TIME (US EASTERN)
THURS. JULY 20, 2023	1:00 PM – 2:00 PM
TUE. SEPT 12, 2023	10:00 AM – 11:00 AM
TUE. NOV 7, 2023	1:00 PM – 2:00 PM
THURS. DEC 14, 2023	10:00 AM – 11:00 AM

## AQ SpecQuote Training (MAFSI)

### 1-Hour | Instructor-Led | \$125 per person

- Track Commissions and See the Value of Projects
- Automate the Process of Receiving and Updating Job Related Data

DATE	TIME (US EASTERN)
TUE. AUG 15, 2023	10:00 AM – 11:00 AM
THURS. OCT 12, 2023	1:00 PM – 2:00 PM
TUE. DEC 5, 2023	10:00 AM – 11:00 AM

## AQ Designer: Essentials Training

### 2-Hour | Instructor-Led | \$175 per person

- AQ Designer Studio Navigation
- Adding and Importing Drawings
- Using Templates for Default AQ Scaling
- Review Designer and CPQ Integration
- Create, Generate, and Send Standard & Detailed Reports

DATE	TIME (US EASTERN)
TUE. AUG 15, 2023	1:00 PM – 3:00 PM
THURS. OCT 12, 2023	10:00 AM – 12:00 PM
TUE. DEC 5, 2023	1:00 PM – 3:00 PM

## AQ Insight Pro for Manufacturers

### 1-Hour | Instructor-Led | \$100 per person

- Review Real-Time Reporting,
- Manage Data
- Easily Identify Client Demographics
- Identify Sales Trends Historically & Real-Time

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THURS. JULY 20, 2023	10:00 AM – 11:00 AM
TUE. SEPT 12, 2023	1:00 PM – 2:00 PM
TUE. NOV 7, 2023	10:00 AM – 11:00 AM
WED. DEC 20, 2023	1:00 PM – 2:00 PM

## AQ SKU Training

### 1-Hour | Instructor-Led | \$125 per person

- Managing Inventory
- Optimizing Product Listing Search Results
- Navigating Full Functionality of AQ Catalog
- Generating Detailed Quotes
- Managing Multiple Warehouse Locations

DATE	TIME (US EASTERN)
TUE. JULY 18, 2023	10:00 AM – 11:00 AM
TUE. SEPT 5, 2023	1:00 PM – 2:00 PM
TUE. OCT 31, 2023	10:00 AM – 11:00 AM