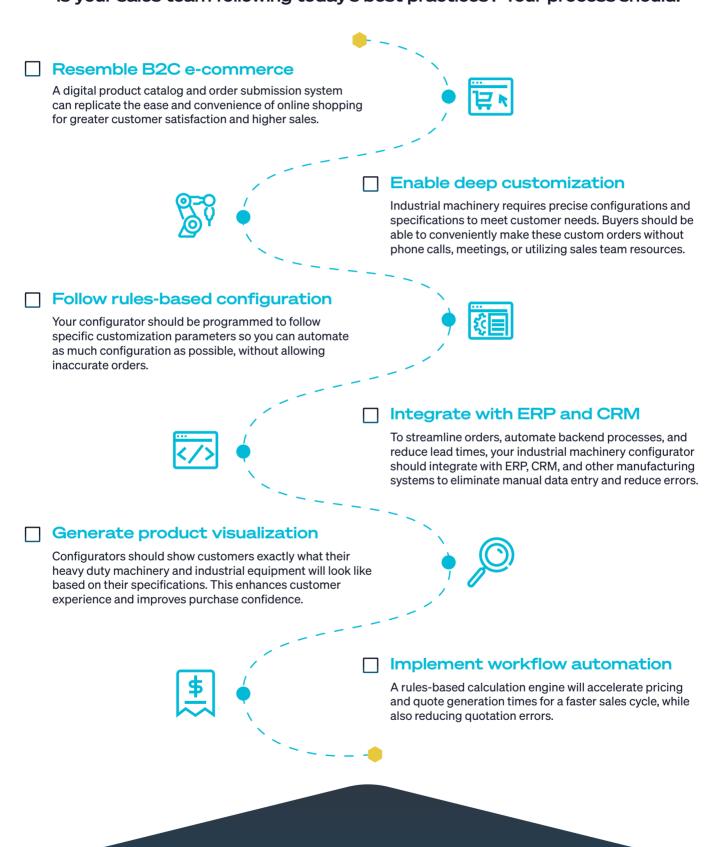


## Quoting Best Practices for Industrial Manufacturing

The world relies on industrial machinery manufacturers, but even the most successful, long-established companies face threats from changing market conditions and new competitors. The rise of e-commerce and increasingly complex customer needs have also made the configuration, pricing, and quoting process even more difficult. Therefore, streamlining processes has become critical to success for industrial machinery manufacturers.

## Is your sales team following today's best practices? Your process should:



## Optimize industrial machinery quoting with CPQ

Configure, price, and quote (CPQ) software packages all of these configuration best practices into a single solution, streamlining customer experience, reducing errors, scaling volume, and optimizing the process for even the most complex orders. Configure One Cloud from Revalize is purpose-built to satisfy the most niche industries' needs, including industrial manufacturing.

